



SAS and IBM, Together in the Government and Public Sector Industry



Who is SAS?

With nearly three decades of experience, SAS provides innovative, world-class solutions tailor-made for civilian, defense, state, local and K-12 and higher learning organizations. You'll find SAS software at more than 40,000 sites worldwide, including the 15 U.S. federal departments, within all 50 states and at nearly 2,000 educational institutions. As the leader in business intelligence software and services, SAS delivers true enterprise intelligence.

The SAS Business Intelligence solutions offer...

the chance to go beyond business as usual by helping federal, state and local agencies understand the past, monitor the present and predict outcomes so they can deliver the right information and services, at the right time, with the appropriate resources. SAS solutions enable departments and agencies to provide high-quality services efficiently and effectively while maximizing limited resources and budgets. SAS software can help government entities align decisions with policies and constituent needs, integrate costs, program performance criteria and budget information in order to track performance and justify costs, and implement strategies that optimize resources and maximize voluntary taxpayer compliance. The SAS Education Practice is dedicated to creating a culture of leadership, authenticity and accountability in education by providing teachers, administrators, policy-makers, students, parents and support staff with the best tools for aligning resources with evidence-based outcomes.

If you have customers who are looking for solutions for:

determining the effectiveness of programs, understanding/analyzing complex personnel data, measuring KPI's for improved decision-making, analyzing the financial impact of decisions, gaining advanced insight into operations, analyzing data for K-12 school populations and translating that into intelligence to enhance education offerings, determining health risks and long-term effects from programs, slicing, dicing and merging billions of records, integrating financial, personnel and procurement data into one consolidated system, defending programs against enemies in the cyber domain,



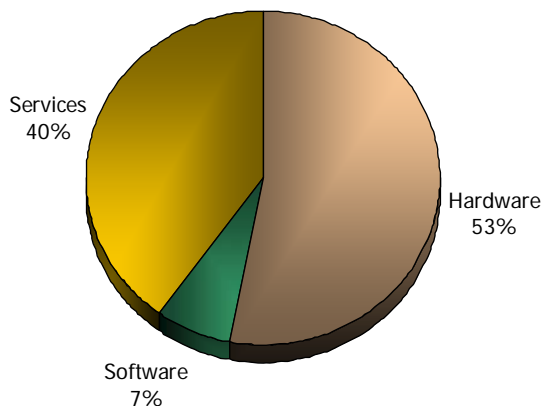
Then you should be working with SAS and IBM because...

we have been working together to meet customers' needs since SAS was founded in 1976. IBM and SAS can deliver a complete solution, based on the SAS® ENTERPRISE INTELLIGENCE PLATFORM, IBM hardware, DB2 UDB, WebSphere Application Server, IBM Global Services and IBM Global Financing. This combined solution enables our joint customers to answer more questions, for more people, across more departments and it does so in a way that translates to faster implementations, reduced risk and a higher ROI. IBM has resources located at SAS' headquarters that work directly with SAS to customize and size complete solutions that fit each customer's unique requirements.

IBM and SAS Shared Customers:

US Navy, Correctional Service of Canada, Department of the Treasury, IRS Statistics, NASA, Saskatchewan Property, State of California, US Postal Service

Working with SAS is a good investment of your time because the SAS solution drives...



- **Hardware:** System x, System p, System z and Storage
- **Software:**
 - **WebSphere:** WebSphere Application Server
 - **Information Management:** IBM DB2 UDB, IBM DB2 WorkGroup, IBM DB2 Data Warehouse and Cube Views
- **IBM Global Business Services:** Business Intelligence and Implementation Services
- **IBM Global Financing:** IBM components, SAS software or the entire solution