SAS World Headquarters Cary, NC February 11, 2014



The Forum is being webcast live to a pre-determined registered audience and recorded for OnDemand availability.



WELCOME, INTRODUCTION AND GOALS

Matt Gross

Director, Health and Life Sciences Global Practice matt.gross@sas.com



Agenda

9:00 am	Welcome, Introductions and Goals Matt Gross, Director, Health and Life Sciences Global Practice, SAS
9:15 am	Update on the Regulatory Landscape Benjamin Rotz, Advisor, Medical Transparency, Eli Lilly
10:00 am	Best Practices for Building a Front-end System Scott Shaunessy, Chief Executive Officer, ideaPoint
10:30 am	Solution Development Status for Single and Multi-sponsor Platforms Matt Gross, Director and Bill Gibson, Portfolio Manager, Health and Life Sciences Global Practice, SAS
11:15 am	Lunch



Agenda

12:15 pm	 Andrew Freeman, Head of Medical Policy and Peter McMeekin, Director, R&DIT, GlaxoSmithKline Rebecca Sudlow, Associate Director Biostatistics and Martin Sauer, Lead Business Solution Manager, Roche Andy Lawton, Global Head of Clinical Data Management, Boehringer Ingelheim
1:45 pm	De-identification and protection of participants: Preventing a researcher from identifying actual individuals from the available data Independent review panel: Determining how the review panel, established to assess research proposals, should operate Multi-sponsor platform: Enabling a researcher to access data from multiple sponsors via a single analytics platform
2:45 pm	Summary of Breakout Discussion Groups
3:15 pm	Critical Components to Move Forward and Next Steps
3:30 pm	Networking Reception



Introductions

- Facilitator
 - Matt Gross
- Logistics and support
 - Becky de Tenley
 - Sharon Hia
- SAS Solution
 - Delivery
 - Angela Lightfoot
 - Product
 - Bill Gibson



Goals and Objectives

Discuss

- What is clinical trial data transparency
- What is the industry's perspective
- Understand what is being offered
- Hear what others are doing/have done

Debate

- Different approaches to meeting requirements
- Different perspectives on what is needed

Decide

- What can be agreed on
- What needs further discussion or industry guidance
- How to gain consensus and agreement



Who is here

- People
 - 70 registered on-site
 - Several dozens viewing live broadcast
- Companies
 - 28 different companies
- Enablers
 - Companies delivering tools and solutions enabling Clinical Trial Data
 Transparency
- Doers
 - Seven companies that are actively engaged with the development and delivery of a clinical trial data transparency environment



Solution Overview



Public access site

Researcher request process

• New data inquiries



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- Panel
- Notification



The Researcher

- Secure storage and access of data
- A collaborative, analytic environment
- Easily accessible from anywhere with all tools included



Multi-Sponsor Environment

Playing nicely with your peers



Solution Overview



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Multi-Sponsor Environment

Playing nicely with your peers

Clinical Trial Data Transparency Forum



SOLUTION DEVELOPMENT STATUS

SINGLE AND MULTI-SPONSOR ENVIRONMENTS

Matt Gross – Director <u>matt.gross@sas.com</u> Bill Gibson – Portfolio Manager <u>billj.gibson@sas.com</u>



Agenda

- Solution Overview
- Single Instance vs. Multi Sponsor Environment
- Packaging approach
- Product Roadmap
- Product Input
- Walkthrough
- Q&A



Solution Overview

Researcher request

New data inquiries



Notification



The Researcher Access Solution

- Secure storage and access of data
- A collaborative, analytic environment
- Easily accessible from anywhere with all tools included



Multi-Sponsor Environment

• Playing nicely with your peers

Ssas

Solution Overview Researcher Access Site

- Sponsor Perspective
 - Storage for Clinical Trial Data
 - Granular permissions for controlled access
 - Researcher setup
 - User Management
 - Researcher Group setup
 - Support for Third-Party Apps
 - Import / Export Controlled Information Process
 - User Education
 - User Technical Support
 - Hosting , Maintenance and Administration



Solution Overview Researcher Access Site

- Researcher Perspective
 - Web-access anywhere to research environment
 - Research Project Environment
 - Organization and storage of files
 - Read-only access to approved sponsor's data
 - Ability to create, run and save analyses
 - SAS, "R"
 - Additional Third-Party Apps (If provided by sponsor)
 - e.g. OpenOffice, R Studio, Microsoft Office, et.c
 - Collaboration tools
 - Import and export process to request information into and out of system
 - User Guides and Videos
 - Technical Support Access



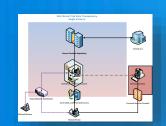
Solution Overview Researcher Access Site

- Hosting Perspective
 - Always available except for scheduled downtimes
 - Backups of system
 - Updates to environment
 - Updates to solution
 - 24x7 access to technical support for Researchers
 - Scalable Platform
 - Storage, Researcher Projects, Analysis Environment
 - Support/Project Management for Customers



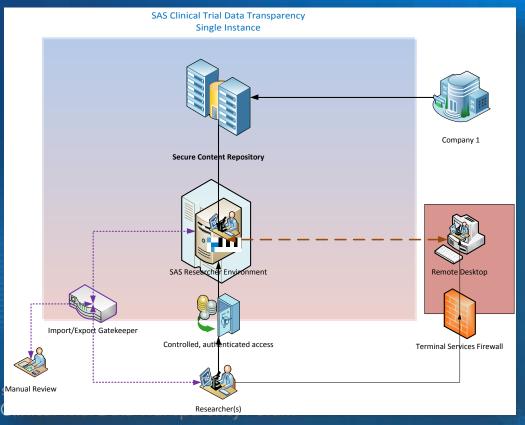
Single Instance vs. Multi-Sponsor Environment

- Single Instance
 - Individual company owns the instance
 - Physically separated hardware and data storage
 - User-based model
- Multi-Sponsor Environment
 - Shared environment
 - Logically segregated sponsor data
 - Researcher access to multiple sponsors' information
 - Research Project-based model
 - Supports requests for multiple sponsors' data
 - Distributed costs for hosting, hardware, administration and support
 - Supports low-entry cost for non-profits and regulatory entities





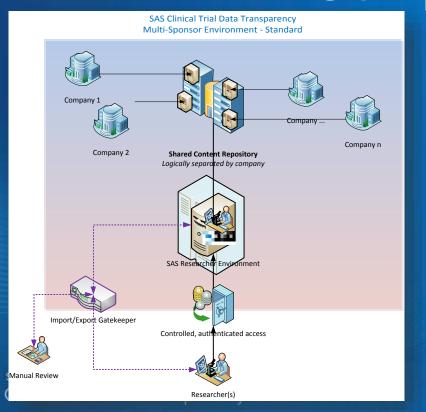
Single Instance

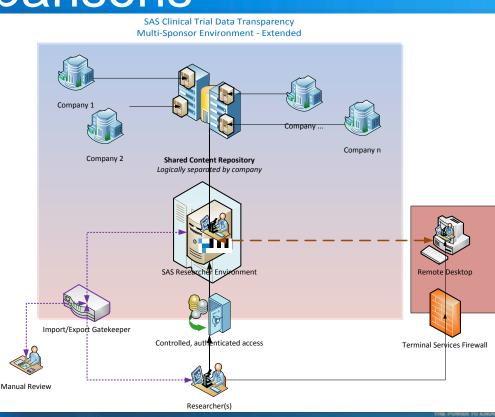


- Tiered Pricing Model based on Company Size (revenue)
 - Large, Medium or Small
 - Not applicable for Non-Profit or Regulatory
- Single Instance
 - Own whole solution
 - Researcher-based pricing (not by research project)
 - Includes "Extended" environment for third-party apps
- Buy-in for environment, initial block of users and initial storage
- Includes hosting, tech support, administration, initial implementation and user education (guide, videos, help, etc.)
- Ability to scale up as needed



Multi-Sponsor Environment Comparisons





CTDT Packaging Overview Multi-Sponsor Environment

- Tiered Pricing Model based on Company Size (revenue)
 - Large, Medium, Small and Non-profit/regulatory
- Single solution focused on supporting a large number of research projects
- Project-based pricing (not by number of researchers or which sponsors' data)
- Baseline support for analysis and access (No third-party apps)
- Buy-in for environment, initial block of projects and initial storage
- Includes hosting, tech support, administration, initial implementation and user education (guide, videos, help, etc.)
- Ability to scale up as needed but distributed across all companies based on size
- MSE Extended
 - Provides environment for third-party apps



MSE

THE PLANNED COMMUNITY ANALOGY

- Rather than paying for user licenses...
 - Each company's membership supports a set number of "houses" for research projects

Large Pharmas add 100 "houses", medium Pharmas add 50 "houses", small add 20



The "MSE"

MSE THE PLANNED COMMUNITY ANALOGY AN HOA APPROACH

- Each researcher uses one "house" for each research project
 - Doesn't matter how many companies' data is accessed

 A researcher could use multiple "houses" if they have multiple approved research projects

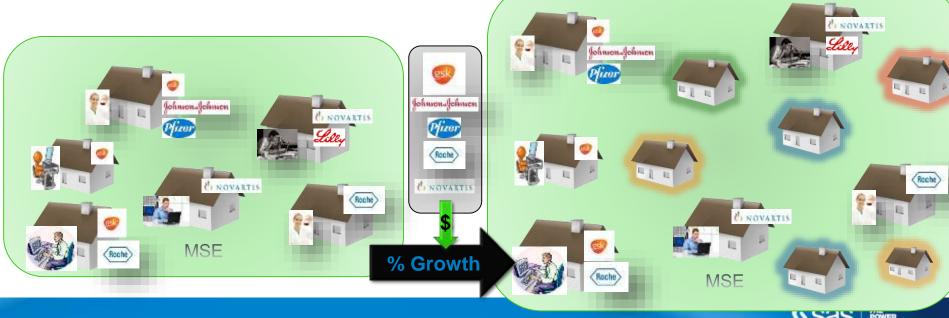


MSE

THE PLANNED COMMUNITY ANALOGY AN HOA APPROACH

- SAS keeps track of when the MSE is close to full occupancy
 - Each company is then asked to contribute an additional amount to enlarge the community for the needed growth

Approaches in place to handle skewed usage



CTDT Product

- Roadmap
 - CTDT 4.4 and MSE Now
 - Secure Viewers
 - Direct R submission through Researcher Environment
 - CTDT 4.5
 - Direct access to remote desktop
- Market Input
 - Roundtables
 - CTDT Advisory Panel
- User Feedback
 - Usability Testing



Walkthrough and Q&A

- What do you want to know about solution?
- What is missing?
- Where does this need to go?

