

Arrow Company Profile

Arrow is a global provider of products, services, and solutions to industrial and commercial users of electronic components and enterprise computing solutions, with 2012 sales of \$20.4 billion. Arrow serves as a supply channel partner for over 100,000 original equipment manufacturers, contract manufacturers, and commercial customers through a global network of more than 470 locations in 55 countries. A Fortune 150 company with 16,500 employees worldwide, Arrow brings the technology solutions of its suppliers to a breadth of markets, including industrial equipment, information systems, automotive and transportation, aerospace and defense, medical and life sciences, telecommunications and consumer electronics, and helps customers introduce innovative products, reduce their time to market, and enhance their overall competitiveness.

FAST FACTS

- > Ticker Symbol: ARW (NYSE)
- > 2012 Sales: \$20.4 billion
 - Global Components: \$13.4 billion
 - Global Enterprise Computing Solutions: \$7 billion
- > 2012 Net Income: \$506.3 million
- > 2012 Operating Income: \$804.1 million
- > 2012 EPS: \$4.56
- > Locations: more than 470 worldwide
- > Fortune 500 Ranking¹: 141
- > Employees Worldwide: 16,500
- > Customers Worldwide: 100,000
- > Industry: Electronic Components and Computer Products Distribution
- > Founded: 1935
- > Incorporated: 1946
- > Public: 1961
- > Website: www.arrow.com

¹Ranking of the largest U.S. companies based on revenue
^{**}Defined as Europe, the Middle East, and Africa

Executive Officers

Michael J. Long
 Chairman, President and Chief Executive Officer

Paul J. Reilly
 Executive Vice President, Finance and Operations, and Chief Financial Officer

Peter S. Brown
 Senior Vice President, General Counsel and Secretary

Andrew S. Bryant
 President, Global Enterprise Computing Solutions

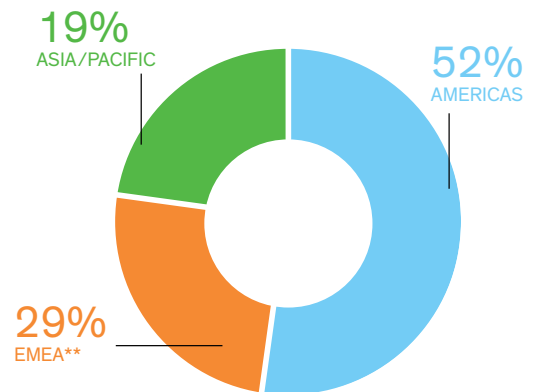
Vincent P. Melvin
 Vice President and Chief Information Officer

M. Catherine Morris
 Senior Vice President and Chief Strategy Officer

Eric J. Schuck
 President, Global Components

Gretchen K. Zech
 Senior Vice President, Global Human Resources

2012 Sales by Geographic Region



EXAMPLES OF AWARDS AND RECOGNITION

- > Ranked 141 in the Fortune 500 (2013)
- > Recognized again as one of Fortune's Most Admired Companies (2013)
- > Named again to the InformationWeek 500 (2011)

MARKETS SERVED

- > Automotive & Transportation
- > Banking
- > Communications
- > Computer & Peripherals
- > Consumer Electronics
- > Multimedia
- > Federal Aerospace and Defense
- > Industrial Equipment
- > Information Systems
- > Instrumentation
- > Lighting
- > Medical
- > Metering
- > Microcontrollers & Microprocessors
- > Mobile Computing Components
- > Networking & Datacom
- > Optoelectronics
- > Point of Access/Gaming
- > Telecommunications

ARROW WORLDWIDE

Argentina, Australia, Austria, Belgium, Brazil, Canada, China, Croatia, Czech Republic, Denmark, England, Estonia, Finland, France, Germany, Greece, Hong Kong, Hungary, Iceland, India, Indonesia, Israel, Italy, Japan, Korea, Latvia, Lithuania, Luxembourg, Malaysia, Mexico, Morocco, the Netherlands, New Zealand, Norway, Philippines, Poland, Portugal, Romania, the Russian Federation, Serbia, Singapore, Slovakia, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, Ukraine, United States, Vietnam



Arrow Electronics, Inc.
Corporate Headquarters
7459 S. Lima Street
Englewood, CO 80112
USA
(303) 824-4000

Board of Directors

Michael J. Long

Chairman, President and Chief Executive Officer, Arrow Electronics, Inc.

Barry W. Perry

Lead Independent Director, Arrow Electronics, Inc. Former Chairman and Chief Executive Officer, Engelhard Corporation

Philip K. Asherman

President and Chief Executive Officer, Chicago Bridge & Iron Company

Gail E. Hamilton

Former Executive Vice President, Symantec Corporation

John N. Hanson

Non-Executive Chairman, Joy Global Inc.

Richard S. Hill

Chairman and Chief Executive Officer, Novellus Systems Inc.

M.F. (Fran) Keeth

Former President and Chief Executive Officer, Shell Chemical LP

Andrew C. Kerin

Chief Executive Officer, The Brickman Group

Stephen C. Patrick

Former Vice Chairman, Colgate-Palmolive Company

Media Contacts

John Hourigan

Vice President, Global Communications
303-824-4586 | jhourigan@arrow.com

Dawn Small

Manager, Communications
303-824-4188 | dsmall@arrow.com