## **Time Series Forecasting Methods**

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# Outline

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- Strategies
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  - Seasonal Moving Average
  - Exponential Smoothing
  - ARIMA

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- Which Method?
- Are Our Results Better?
- What's Next?



# Objectives

- What is time series data?
- What do we want out of a forecast?
  - Long-term or short-term?
  - Broken down into different categories/time units?
  - Do we want prediction intervals?
  - Do we want to measure effect of X on Y? (scenario forecasting)
- What methods are out there to forecast/analyze them?
- How do we decide which method is best?
- How can we use SAS for all this?

Objectives Strategies

## What is Time Series Data?

#### Time Series data = Data with a pattern ("trend") over time.

- Ignore time trend = Get wrong results.
  - See my PROC REG paper.

Objectives Strategies

#### Airline Passengers Jan. 1949 - Dec. 1960

(thousands of passengers)



#### Introduction

Objectives Strategies

## **Base Data Set**

	date	pass	٠
1	01/49	112	
2	02/49	118	_
3	03/49	132	
4	04/49	129	
5	05/49	121	
6	06/49	135	
7	07/49	148	
8	08/49	148	
9	09/49	136	
10	10/49	119	
11	11/49	104	
12	12/49	118	
13	01/50	115	
14	02/50	126	
15	03/50	141	•
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Objectives Strategies

## What do we want out of a Forecast?

#### • Long-term:

- Involves many assumptions! (e.g., global warming)
- Involves tons of uncertainty.
- Keynes: "In the long run we are all dead".
- We'll focus on the short term.
- Different categories?
  - Two strategies for forecasting A, B and C:
    - Forecast their combined total, then break it down by percentages.
    - Porecast them separately.
  - Idea: Do (1) unless percentages are unstable.

Objectives Strategies

## What do we want out of a Forecast?

#### • Different time units?

- Two strategies for forecasting at two different time units (e.g., daily and weekly):
  - Forecast weekly, then break down into days by percentages.
    Forecast daily, then aggregate into weeks.
- Idea: Idea: Do (1) unless percentages are unstable.
- Do we want prediction intervals?
  - Prediction interval = Interval where data point will be with 90/95/99% probability.
  - Yes, we want them!

# What do we want out of a Forecast?

- Do we want to measure effect of X on Y?
  - Ex: Marketing campaign  $\Rightarrow$  more passengers.
  - Harder to do, but
  - Allows for scenario forecasting!
  - Idea: Do it, but only with most important Xs.

Remaining Questions: Basis of this talk:

- What methods are out there to forecast/analyze them?
- How do we decide which method is best?
- How can we use SAS for all this?
  - Methods will require ETS package.

Objectives Strategies

## Strategies

Two stages:

- Univariate (one variable) forecasting:
  - Forecasts Y from trend alone.
  - Gives us a basic setup.
- Multivariate (many variables) forecasting:
  - Forecasts *Y* from trend and other variables *X*<sub>1</sub>, *X*<sub>2</sub>, ....
  - Allows for "what if" scenario forecasting.
  - May or may not make more accurate forecasts.

## Univariate Forecasting - Intro

- Gives us a benchmark for comparing multivariate methods.
- Could give better forecasts than multivariate.
- Some methods can be extended to multivariate.
- Currently three methods:
  - Seasonal moving average
  - Exponential smoothing
  - ARIMA

(*very* simple) (simple) (complex)

- More complex methods, for later on (for me):
  - State space
  - Bayesian
  - Wavelets?

(promising) (maybe ...) (forget it!) Univariate Forecasting Conclusions ARIMA

Q: Why not use PROC REG?

$$Y_t = \beta_0 + \beta_1 X_t + Z_t$$

• A: We can get misleading results (see my PROC REG paper).

Seasonal Moving Average Exponential Smoothing ARIMA

## Seasonal Moving Average

Simple but sometimes effective!

• Moving Average:

Forecast = Average of last *n* months.

• Seasonal Moving Average:

Forecast = Average of last n Novembers.

 After a certain point, forecast the same for each of same weekday.

• Doesn't allow for a trend.

• Not based on a *model*  $\Rightarrow$  No prediction intervals.



Making lags in a DATA step (to make the averages) is not fun:

Making 4 lags	(Brocklebank and Dickey, p. 45)
DATA movingaverage;	
<pre> RETAIN date pass1-pass4; OUTPUT; pass4=pass3; pass3=pass2; pass2=pass1; pass1=pass; RUN;</pre>	

## SAS Code

Much easier with a trick with PROC ARIMA.

Seasonal = averaging over past 5 years on that same month:

$$Y_{t} = \frac{1}{5} \left( Y_{t-12} + Y_{t-24} + Y_{t-36} + Y_{t-48} + Y_{t-60} \right)$$

#### Forecasting 3 weeks ahead, seasonal moving average

PROC ARIMA data=airline; IDENTIFY var=pass noprint; ESTIMATE p=( 12, 24, 36, 48, 60 ) q=0 ar=0.2 0.2 0.2 0.2 0.2 0.2 noest noconstant noprint; FORECAST lead=12 out=foremave id=date interval=month noprint; RUN; QUIT;

#### Airline Passengers Jan. 1949 - Dec. 1960

(thousands of passengers)



Seasonal Moving Average Univariate Forecasting

#### Airline Passengers Jan. 1949 - Dec. 1960 Moving Average Forecasts



## Exponential Smoothing I

Notation:  $\hat{y}_t(h)$  = forecast of *Y* at horizon *h*, given at time *t*.

 Idea 1: Predict Y<sub>t+h</sub> by taking weighted sum of past observations:

$$\hat{y}_t(h) = \lambda_0 y_t + \lambda_1 y_{t-1} + \cdots$$

Assumes  $\hat{y}_t(h)$  is constant for all horizons *h*.

• Idea 2: Weight recent observations heavier than older ones:

$$\lambda_i = \boldsymbol{c}\alpha^i, \ \boldsymbol{0} < \alpha < \boldsymbol{1} \ \Rightarrow \ \hat{\boldsymbol{y}}_t(\boldsymbol{h}) = \boldsymbol{c}\left(\boldsymbol{y}_t + \alpha \boldsymbol{y}_{t-1} + \alpha^2 \boldsymbol{y}_{t-2} + \cdots\right)$$

where *c* is a constant so that weights sum to 1.

# Exponential Smoothing II

$$\hat{y}_t(h) = c \left( y_t + \alpha y_{t-1} + \alpha^2 y_{t-2} + \cdots \right)$$

- Weights are *exponentially decaying* (hence the name).
- Choose  $\alpha$  by minimizing squared one-step prediction error.

Overall:

- Just a weighted moving average.
- Can be extended to include trend and seasonality.
- Prediction intervals? Sort of ...



All done with **PROC** FORECAST:

- method=expo trend=1 for simple.
- method=expo trend=2 for trend.
- method=winters seasons=( 12 ) for seasonal.

#### Forecasting 3 weeks ahead, exponential smoothing

PROC FORECAST data=airline method=xx interval=month lead=12
 out=foreexsm outactual out1step;
 VAR pass;
 ID date;
RUN;

#### Airline Passengers Jan. 1949 - Dec. 1960

(thousands of passengers)



#### Airline Passengers Jan. 1949 - Dec. 1960

Simple Exponential Smoothing Forecasts



#### Airline Passengers Jan. 1949 - Dec. 1960

Double Exponential Smoothing Forecasts



#### Airline Passengers Jan. 1949 - Dec. 1960

Seasonal Exponential Smoothing Forecasts



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Seasonal Moving Average Exponential Smoothing ARIMA

# Exponential Smoothing VI

#### Advantages:

- Gives interpretable results (trend + seasonality).
- Gives more weight to recent observations.

Disadvantages:

- Not a model (in the statistical sense).
  - Prediction intervals not (really) possible.
- Can't generalize to multivariate approach.



- Stands for *AutoRegressive Integrated Moving Average* models.
- Also known as Box-Jenkins models (Box and Jenkins, 1970).
- Advantages:
  - Best fit (minimum mean squared forecast error).
  - Generalizes to multivariate approach.
  - Often used in *statistical* practice.
- Disadvantages:
  - More complex.
  - Not intuitive at all.

# **ARIMA II**

Assume nonseasonality for now.

- First, transform, then difference the data { *Y<sub>t</sub>*} *d* times until it is stationary (constant mean, variance), denoted { *Y<sub>t</sub>*}.
- Guesstimate orders *p*, *q* through the sample autocorrelation, partial autocorrelation functions.
- Fit an *autoregressive moving average* (ARMA) process, orders *p* and *q*:

$$\begin{array}{rcl} Y_t^* - \phi_1 Y_{t-1}^* - \cdots - \phi_p Y_{t-p}^* &=& Z_t + \theta_1 Z_{t-1} + \cdots + \theta_q Z_{t-q} \\ \phi(Y_t^*) &=& \theta(Z_t) \end{array}$$

where  $Z_t \stackrel{iid}{\sim} N(0, \sigma^2)$ , and  $\phi_1, \ldots, \phi_p, \theta_1, \ldots, \theta_q$  are constants.

• Through trial and error, repeat above 2 steps until errors "look good".

Above is an ARIMA(p, d, q) model.

# Confused Yet?

- Q: How do we account for seasonality, period s?
- A: We do almost the exact same thing, except for period *s*:
  - Look at {Y<sup>\*</sup><sub>t</sub>, Y<sup>\*</sup><sub>t+s</sub>, Y<sup>\*</sup><sub>t+2s</sub>, ...}. Are they stationary? If not, difference *D* times until they are.
  - Guesstimate orders *P* and *Q* similarly to before.
  - Fit "multiplicative ARMA(P, Q)" process, period s:

$$(Y_t^* - \Phi_1 Y_{t-s}^* - \dots - \Phi_P Y_{t-Ps}^*) \phi(Y_t^*) = (Z_t + \Theta_1 Z_{t-s} + \dots + \Theta_Q Z_{t-Qs}) \theta(Z_t)$$

• Repeat above 2 steps until all "looks good".

Above is an ARIMA $(p, d, q)(P, D, Q)_s$  process.

### SAS Code

If you're still with me ...

$$Y_t = \log(pass_t) \sim ARIMA(0, 1, 1) \times (0, 1, 1)_{12}$$
:

$$(Y_t - Y_{t-1})(Y_t - Y_{t-12}) = (Z_t - \theta_1 Z_{t-1})(Z_t - \Theta_1 Z_{t-12})$$

#### Forecasting 3 weeks ahead, ARIMA

```
PROC ARIMA data=airline;
IDENTIFY var=lpass(1, 12) noprint;
ESTIMATE q=(1)(12) noint method=ML noprint;
FORECAST lead=12 out=forearima id=date interval=month noprint;
RUN;
QUIT;
```

#### Airline Passengers Jan. 1949 - Dec. 1960

(thousands of passengers)



Univariate Forecasting ARIMA

#### Airline Passengers Jan. 1949 - Dec. 1960



Univariate Forecasting ARIMA

#### Airline Passengers Jan. 1949 - Dec. 1960



Univariate Forecasting ARIMA

#### Airline Passengers Jan. 1949 - Dec. 1960



# Beware the defaults!

#### SAS Code

```
symbol1 i=join c=red mode=include;
symbol2 i=join c=blue mode=include;
symbol3 i=join c=blue l=20 mode=include;
proc gplot data=forearima;
  plot pass*date=1
  forecast*date=2
  l95*date=3
  u95*date=3 / overlay ...;
run;
quit;
```

## Which Method Should be Used?

We used three methods, would like to try others later.

Q: Which method should be used?

- Idea: The one that makes the best forecasts!
  - Make *k*-month-ahead forecasts for the last *n* months of the data.
    - For *i* = 1,..., *n*, remove last *i* months of the data, then make forecasts for *k* months in the future.
  - For each method, compare forecasts to actuals.
  - Use forecasts from the method that made the most accurate forecasts.

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### How Do We Judge Forecasts?

• General standard: Mean Absolute Prediction Error (MAPE):

$$\mathsf{MAPE} = 100 \times \sum_{t=1}^{T} \frac{|\mathsf{forecast}_t - \mathsf{actual}_t|}{\mathsf{actual}_t}$$

Gives average percentage off (zero is best!).

• Sometimes different methods best for different horizons.

Which Method? Are Our Results Better? What's Next?

## How Do We Do This with SAS?

Easy way: Forecast Server or High Performance Forecasting!

- Follows (and generalizeds) our framework.
- Implements our methods.
- Allows us to add our own methods.

Harder (but cheaper) way: Program it ourselves.

Which Method? Are Our Results Better? What's Next?

### How Do We Do This with SAS?

#### SAS Code Excerpt

```
DATA results;
  SET all: *merged results, sorted by method;
  ape3 = 100 * abs ( pass - forecast3 ) / pass:
PROC MEANS data=results noprint;
 BY method:
 VAR ape3;
 OUTPUT OUT=mapes MEAN( ape3 ) = mape3 / noinherit;
DATA mapes;
  SET mapes;
 IF method = 'arima' THEN CALL SYMPUT( 'mapearima', mape3 );
 IF method = 'exsm' THEN CALL SYMPUT( 'mapeexp', mape3 );
 IF method = 'mave' THEN CALL SYMPUT( 'mapemave', mape3 );
%LET mapev = &mapearima, &mapeexp, &mapemave;
DATA null ;
 IF MIN( &mapev ) = &mapearima THEN CALL SYMPUT( 'best', 'arima' );
    ELSE IF MIN( &mapev ) = &mapeexp THEN CALL SYMPUT( 'best', 'exsm' );
    ELSE IF MIN( &mapev ) = &mapemave THEN CALL SYMPUT( 'best', 'mave' );
DATA bestforecasts:
 SET fore&best;
RUN;
```

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Which Method? Are Our Results Better? What's Next?

## Are Our Overall Forecasts Better?

- Better forecasts in training set no guarantee of better forecasts overall!
- Happily, we often *do* get better forecasts in general.

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## What's Next?

#### Multivariate Models!

- Takes account of holidays/other irregularities.
- Allows for scenario forecasting!

How will we do this?

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# How Will We Do This?

One solution: Multivariate ARIMA (transfer models):

$$Y_t = \beta_0 + \sum_{i=0}^{l} \beta_i X_{t-i} + Z_t, \quad Z_t = \text{ARIMA process}$$

- Works all right (using PROC ARIMA), but
- Very complicated to use,
- Results not very good/useful!

One big problem: Parameters are fixed over time.

- One outlier (e.g., Sept 11) could screw up entire model.
- If parameters could change over time, model would be (much) more flexible.

# How Will We Do This?

Another solution: State Space (or Hidden Markov) Models

$$Y_t = \beta_{0t} + \sum_{i=0}^{l} \beta_{it} X_{t-i} + Z_t, \quad Z_t = \text{Normal process}$$

- Parameters change (slowly) over time.
  - Modeled by separate equation.
- Complicated, but flexibility makes it worth it.
- Problem: SAS doesn't implement it!
  - PROC STATESPACE: Nope! (misleading name)
  - PROC UCM: Closer, but still not there.
  - PROC IML: Can do it, but a fair bit of work.
  - (Almost) no one else (R, S+, SPSS) does, either.
  - My next research project!

### **Further Resources**

John C. Brocklebank and David A. Dickey. SAS for Forecasting Time Series. SAS Institute, 2003.

Chris Chatfield. Time-Series Foreasting. Chapman and Hall, 2000.

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