

SAS Partner Plus Services Program

Cost-effective consulting resources – long-term, short-term, on-premises or off-premises



What is the SAS Partner Plus services program?

We focus on providing you highly skilled, cost-effective resources for your SAS® support needs via our Partner Plus delivery network.

Many customers don't require the standard project-based approach that includes project management, project plans, deliverables and so on. Sometimes your needs are more tactical, requiring specific SAS expertise for a specified period to help augment existing full-time staff.

Whether you need long-term, full- or part-time, on- or off-site support; or short-term stopgap needs; our Partner Plus services program can provide you with the right resources that are screened and supported by SAS experts.

We have placed more than 750 resources with more than 200 accounts in less than 10 years, with a 75% extension rate and 98% satisfaction rate.

For instance, with SAS® Viya® or SAS®9, we can provide resources for:

- SAS administration (SAS Platform, SAS Grid, SAS Scalable Performance Data Server and more).
- SAS Data Management.
- SAS Visual Analytics.
- SAS Analytics (data mining, forecasting, SAS Visual Statistics, risk management and more).
- SAS Business Intelligence.
- SAS programming.
- Projects for big data, data science and Internet of Things.

Use and rely on our proven resources to enhance your staff – working as part of your team – helping you get the full benefit of your SAS investment.

How does it work?

The SAS partner services team helps you navigate the costly, time-consuming, often challenging process of finding the right resource for your needs.

Our team will:

- Identify and document in detail your specific SAS staffing requirements in a job description document.
- Identify candidates from our preferred partner delivery network that match the job description.
- Screen and evaluate the technical skills of potential candidates.
- Monitor and fully support the SAS consulting resources while under contract.
- Provide a single point of contact for your SAS resource needs and any administrative needs.

By engaging with the SAS team, you will have exclusive priority access to dedicated technical architects, SAS knowledge bases, SAS technical support and specialized consulting tools – unmatched by any third-party SAS staffing organization.

Key Benefits

Maximize the value of your SAS software

With thousands of cumulative staff years in the delivery of SAS software, the SAS services organization offers the experience of one of the largest concentrations of domain and industry thought leaders in the world of business intelligence and predictive analytics. Put this experience and our proven consultant resources (and our partner network) to use to maximize the value of your SAS software.

Increase your ROI

By contracting directly with SAS, you increase your ROI because you're directly accessing unmatched reach-through, global depth and full backing of SAS.

A cost-effective alternative to your SAS services needs

As an extension to project-based consulting work, we provide a support model designed to help you maximize utilization, value and investments made in SAS technology. In addition, use our six-month contract-to-hire option to alleviate challenges in securing internal SAS expertise.

How do I find out more?

Your SAS account executive can connect you with the appropriate SAS representative.

To contact your local SAS office, please visit: sas.com/offices

