



TEAM PERFORMANCE ASSESSMENT

■ Key Benefits

- **Enhance Processes and Procedures:** We will review and enhance your SAS-related processes, procedures, tasks, roles and responsibilities to better support your organisation's goals.
- **Improve Team Performance:** We will identify how your team members can quickly acquire the skills and knowledge they need.
- **Plan Ongoing Improvement:** Our performance tuning workshop will provide a comprehensive set of plans and recommendations for future improvement.

Ensuring your team has the right balance of skills (and can effectively align them with your processes and practices) is essential to making more of your investment in SAS.

During a Team Performance Assessment, our experienced SAS education specialists will assess your teams' skills and map them against your processes and procedures.

The end result is a prioritised set of recommendations; helping you enhance the performance of both your teams and procedures, and to plan long term improvements.

Service description

A Team Performance Assessment is delivered by experienced SAS® Education specialists. Our experts have both an in depth knowledge of SAS and know how to apply it in a commercial context.

We will start by mapping your processes against roles and reviewing the time taken to perform tasks. We will help you tune-up any behaviours and attitudes that have a direct impact on the efficiency of your teams.

Finally, we will document a prioritised set of recommendations; these will identify any "quick wins" and any long term changes that can be made

Service activities

SAS education specialists will conduct your Team Performance Assessment in four distinct stages:

- **Evaluation.** At an initial meeting our experts will explain the processes involved and benefits gained. We will then identify suitable methods to conduct the assessment with appropriate teams within your organisation.
- **Requirements.** Representative business users and stakeholders will take part in a 'Team Performance Enhancement' workshop to review a selected process. The results of this workshop is a report containing a prioritised set of recommendations.
- **Design.** We will discuss the results of this report with you, and agree which activities to proceed with.
- **Deployment and Review.** These activities are delivered and evaluated.

Service deliverable

Once the assessment is completed, SAS education specialists will provide you with a detailed performance plan documenting a prioritised list of recommendations, any known constraints, recommended delivery mechanisms and skills matrices aligned with your organisation's objectives.



Estimated duration

Although duration may vary in line with your particular requirements, the number of departments using SAS, the location of client sites, the sophistication of your analytic and IT environments; most assessments take approximately two weeks

Estimated price

Price depends upon various factors: level of effort, required skills or expertise, market demands and business strategy. Contact your SAS Account Manager to determine the estimated price and duration of this service, and for more information about related services. All travel and expenses are additional.

The SAS Advantage

We understand and can apply SAS technology better than anyone else. Our development expertise spans three decades, and our experience with customers around the world is unrivalled. You can rest assured that with every engagement, our methodologies and best practices will deliver tangible results for your organisation.

Now, with a Team Performance Assessment you can gain even more value from your investment in SAS by both improving and aligning your teams' performance with your processes and practices.



THE
POWER
TO KNOW.

SAS UK WITTINGTON HOUSE HENLEY ROAD MEDMENHAM

MARLOW BUCKS SL7 2EB +44 1628 486933 WWW.SAS.COM/UK

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. ® indicates USA registration. Other brand and product names are trademarks of their respective companies. Copyright © 2009, SAS Institute Inc. All rights reserved. 845UK0409