

## SAS Affiliate Application

**ALL SECTIONS MUST BE COMPLETED.** (Please print or type).

Note: Submittal of this application does not guarantee acceptance into the SAS Alliance. Applications will be reviewed and applicants notified of their status.

### General Information

Company Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ Zip/Postcode \_\_\_\_\_  
Primary Contact \_\_\_\_\_ Title \_\_\_\_\_  
Telephone \_\_\_\_\_ E-mail: \_\_\_\_\_  
Fax \_\_\_\_\_ Web Address: \_\_\_\_\_

### Executive Summary

1. Provide a brief description of your company:

\_\_\_\_\_  
\_\_\_\_\_

2. What goals and benefits does your company hope to achieve through participation in the SAS Alliance?

\_\_\_\_\_  
\_\_\_\_\_

3. What benefits can your company provide to SAS?

\_\_\_\_\_  
\_\_\_\_\_

4. What benefit do you perceive that your customers will achieve through your participation in the SAS Alliance?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### Business Profile

1. Date company established: \_\_\_\_\_

2. Mission statement: \_\_\_\_\_

3. Years of experience using SAS software: \_\_\_\_\_

4. Describe SAS expertise: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

5. Annual Revenue: \$ \_\_\_\_\_

6. Percentage of business related to SAS software: \_\_\_\_\_

7. Number of employees: \_\_\_\_\_

8. Number of SAS software programmers: \_\_\_\_\_

9. Client List: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Product/Service Overview**

Indicate your company's areas of expertise: *(check all that apply)*

- Application Software Development
- Client/Server Implementation
- Computer Performance Evaluation and Capacity Planning
- Contract Programming
- Data Mining
- Data Modeling
- Data Warehousing
- Database Interfacing
- Design & Code Review
- Enterprise Reporting
- Hardware Maintenance
- Installation of SAS Software
- Integration Technologies
- JAVA Development
- Macro Facility
- Portals
- SAS Software Training
- Software Maintenance
- System Migration
- Systems Integration
- Web Reporting
- Other \_\_\_\_\_

Please list operating systems your company supports:

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Describe your company's product(s): *(Please attach separate pages with additional information and/or marketing materials that may be applicable)*

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Describe the functionality and features each product:

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What SAS products are used to build the solution?

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Describe the market/industry targeted by your company: *(attach separate sheet if necessary)*

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Please indicate the geographies in which you have an interest in partnering:

- SAS Americas ( United States, Canada, Latin America )
- SAS International ( Europe, Middle East, Africa)
- SAS Asia Pacific

**Training and Certification**

Name(s) of person(s) with SAS software expertise:

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SAS Training Courses taken (within last two years):

<b>Course</b>	<b>Attendee</b>	<b>Location</b>	<b>Date</b>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

If no formal training taken within the last two years, please describe your company's SAS experience:

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List consultants that are SAS certified and level of certification:

<b>Name</b>	<b>Certification</b>
_____	_____
_____	_____

**Customer Project**

Please provide three-customer project from the past 12 months. We will not contact the customer without approval.

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
Telephone: \_\_\_\_\_ E-mail: \_\_\_\_\_  
Industry: \_\_\_\_\_  
Application/Services provided: \_\_\_\_\_  
Date of Service: \_\_\_\_\_  
SAS software/solution provided/involved in the service: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
Telephone: \_\_\_\_\_ E-mail \_\_\_\_\_  
Industry: \_\_\_\_\_  
Application/Services provided: \_\_\_\_\_  
Date of Service: \_\_\_\_\_  
SAS software/solution provided/involved in the service: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
Telephone: \_\_\_\_\_ E-mail: \_\_\_\_\_  
Industry: \_\_\_\_\_  
Application/Services provided: \_\_\_\_\_  
Date of Service: \_\_\_\_\_  
SAS software/solution provided/involved in the service: \_\_\_\_\_

**Activities**

Please list any SAS-related activities your company has participated in during the past year (e.g., papers/books written, seminars/conferences/trade shows attended, user group meetings attended, conferences attended, etc.). Feel free to attach separate sheets if necessary.

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**The information on this Application is accurate to the best of my knowledge.**

Signature \_\_\_\_\_  
Name \_\_\_\_\_

(print or type)

Title \_\_\_\_\_  
Date \_\_\_\_\_

Additional Comments:

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Note that SAS reserves the right to select or reject applicants for any SAS Alliance program.

Please return the completed application to one of the following addresses:

**SAS Institute B.V.**  
Postbus 3053  
1270 EB Huizen  
The Netherlands